浙商銀行股份有限公司(香港分行) 截至2022年12月31日之財務資料披露聲明書(未經審計) CHINA ZHESHANG BANK CO., LTD. (HONG KONG BRANCH) FINANCIAL INFORMATION DISCLOSURE STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2022 (UNAUDITED)

甲部:香港分行資料 SECTION A: HONG KONG BRANCH INFORMATION

# INCOME STATEMENT

利潤表

	A.J.J.alarx	2022年 1月1日至 12月31日 1 January 2022 to 31 December 2022 港幣千元 / HKD'000	2021年 1月1日至 12月31日 1 January 2021 to 31 December 2021 港幣千元 / HKD'000
Interest income	利息收入	1,031,758	582,204
Interest expense	利息支出	(688,361)	(145,202)
Net interest income	淨利息收入	343,397	437,002
Gains less losses arising from trading activities	買賣性質外匯業務淨利潤		
in foreign currencies	/(虧損)	100,404	7,971
Gains less losses arising from non-trading activities in foreign currencies Gains less losses arising from financial assets at fair value through profit or loss	非買賣性質外匯業務淨利潤 /(虧損) 公允價值計量且其變動計入當期損益 的金融資產淨利潤/(虧損)	(33)	87
Gains less losses on disposal of financial assets at	出售公允價值計量且其變動計入其他綜合		
fair value through other comprehensive income	收益的金融資產淨利潤/(虧損)	(26,376)	8,656
Fees and commission income	手續費及佣金收入	404,477	36,572
Fees and commission expense	手續費及佣金支出	(6,277)	(8,450)
Gains less losses on disposal of property, plant and	出售物業、工業裝置及設備淨利潤/(虧損)		
equipment		(3)	(7)
Operating income	經營收入	815,589	481,831
Staff and rental expenses	員工及租金支出	(141,717)	(127,164)
Other expenses	其他支出	(26,492)	(21,599)
Operating profit before impairment	減值撥備前之經營利潤	647,380	333,068
Change in expected credit losses ("ECL")	預期信用損失變動	(36,794)	33,595
Profit before taxation	稅前利潤	610,586	366,663
Taxation expense	稅項支出	(101,244)	(60,928)
Profit after taxation	稅後利潤	509,342	305,735

# 浙商銀行股份有限公司(香港分行) 截至2022年12月31日之財務資料披露聲明書(未經審計) CHINA ZHESHANG BANK CO., LTD. (HONG KONG BRANCH) FINANCIAL INFORMATION DISCLOSURE STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2022 (UNAUDITED)

# STATEMENT OF FINANCIAL POSITION

# 財務狀況表

		2022年 12月31日 31 December 2022 港幣千元 / HKD'000	2022年 6月30日 30 June 2022 港幣千元 / HKD'000
Assets	資產		
Cash and balances with banks	現金及銀行結餘	2,841,416	827,024
Placements with banks which have a residual contractual maturity of more than one month but not more than 12 months	距離合約到期日超逾1個月但不超逾12個月 的銀行存款	-	410
Loans to banks	銀行貸款	-	322,867
Amounts due from head office and overseas offices	應收總行及海外辦事處款項	8,908,436	14,713,046
Trade bills	貿易票據	68,202	185,480
Certificates of deposit held	持有的存款證	1,087,194	1,092,812
Financial assets at fair value through other comprehensive income	公允價值計量且其變動計入其他綜合收益 的金融資產	17,557,352	17,853,526
Debt securities held measured at amortised cost	持有攤餘成本計量的債務證券	45,720	-
Loans and receivables - Loans and advances to customers - Accrued interest	貸款及應收款項 客戶貸款及墊款 應計利息	12,529,444 220,376	15,339,649 169,361
ECL allowance	預期信用減值準備	(65,916)	(67,583)
Fixed assets	固定資產	57,892	66,642
Other assets	其他資產	540,318	372,906
Total assets	資產總額	43,790,434	50,876,140
Reserves and Liabilities	储備及負債		
Deposits and balances from banks	尚欠銀行存款及結餘	5,677,619	11,270,970
Demand deposits and current accounts	活期存款及往來帳戶	99,428	82,662
Savings deposits	儲蓄存款	2,425,957	628,645
Time, call and notice deposits	定期、短期通知及通知存款	8,890,937	7,459,237
Amounts due to head office and overseas offices	結欠總行及海外辦事處的金額	19,154,466	22,914,807
Certificates of deposit issued	已發行存款證	1,391,722	3,491,809
Debt securities issued	已發行債務證券	5,214,460	4,228,955
Other liabilities	其他負債	680,526	393,127
Total liabilities	負債總額	43,535,115	50,470,212
Retained earnings	未分配利潤	1,257,512	1,098,795
Investment revaluation reserve, net of deferred tax	重估投資儲備,已扣減遞延所得稅	(1,002,193)	(692,867)
Total reserves	儲備總額	255,319	405,928
Total reserves and liabilities	儲備及負債總額	43,790,434	50,876,140

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Loans and advances to customers		客戶貸款及墊款		2月31日		6月30日
				nber 2022		e 2022
			港幣千元	抵押品佔比	港幣千元	抵押品佔比
			HKD'000	% covered by collateral	HKD'000	% covered by collateral
(a)	Analysis by industry sectors	按行業分類劃分				
	Industrial, commercial and financial	工商金融				
	- Property development	物業發展	917,619	-	1,479,934	53.02%
	- Property investment	物業投資	-	-	-	-
	- Financial concerns	金融企業	5,602,403	9.41%	6,310,735	7.00%
	- Stockbrokers	股票經紀	-		-	=
	- Wholesale and retail trade	批發及零售業	466,516	84.96%	318,131	77.80%
	- Manufacturing	製造業	90,369	-	-	-
	- Transport and transport equipment	運輸及運輸設備	-	-	_	-
	- Recreational activities	康樂活動	-	-	-	-
	- Information technology	資訊科技	362,727	-	-	-
	- Others	其他	240,000		430,000	20.93%
	Loans and advances for use in Hong Kong	在香港使用之貸款及墊款	7,679,634	12.02%	8,538,800	18.32%
	Trade Financing	貿易融資	-		1,064,561	-
	Loans and advances for use outside Hong Kong	在香港以外使用之貸款及墊款	4,849,810	53.36%	5,736,288	69.90%
			12,529,444	28.02%	15,339,649	36.34%
(b)	Analysis by geographical segments	按地區劃分				
			客戶貸款及墊 款 Loans and	已減值客戶貸 款及墊款 Impaired loans	客戶逾期貸款 及墊款 Overdue loans	預期信用減值 準備
			advances to customers	and advances to customers	and advances to customers	ECL allowance
			港幣千元 / HKD'000	港幣千元 / HKD'000	港幣千元 / HKD'000	港幣千元 / HKD'000
	As of 31 December 2022	於2022年12月31日				
	- Hong Kong	香港	HKD'000			HKD'000 44,712
	- Hong Kong - Mainland China	香港中國	10,331,137 2,128,131			HKD'000 44,712 1,390
	- Hong Kong	香港	HKD'000			HKD'000 44,712
	- Hong Kong - Mainland China	香港中國	10,331,137 2,128,131 70,176	HKD'000 - - -	HKD'000 - -	HKD'000 44,712 1,390 706
	<ul><li>Hong Kong</li><li>Mainland China</li><li>Others</li></ul> As of 30 June 2022	香港 中國 其它 於2022年6月30日	10,331,137 2,128,131 70,176 12,529,444	HKD'000 - - -	HKD'000 - -	44,712 1,390 706 46,808
	<ul> <li>Hong Kong</li> <li>Mainland China</li> <li>Others</li> </ul> As of 30 June 2022 Hong Kong	香港 中國 其它 於2022年6月30日 香港	10,331,137 2,128,131 70,176 12,529,444	HKD'000 - - -	HKD'000 - -	HKD'000 44,712 1,390 706 46,808
	<ul> <li>Hong Kong</li> <li>Mainland China</li> <li>Others</li> </ul> As of 30 June 2022 Hong Kong	香港 中國 其它 於2022年6月30日	10,331,137 2,128,131 70,176 12,529,444	HKD'000 - - -	HKD'000 - -	44,712 1,390 706 46,808

客戶貸款及墊款的地區分類是按照交易對手的所在地區。

Loans and advances to customers by geographical segments are classified in accordance with the location of the counterparties.

# 2 Overdue and rescheduled assets 逾期及重組資產

於2022年12月31日及2022年6月30日並無逾期及重組資產。

There were no overdue and rescheduled assets as at 31 December 2022 and 30 June 2022.

### 3 Impaired loans and advances 減值貸款及墊款

於2022年12月31日及2022年6月30日並無減值貸款和墊款及收回資產。

There were no impaired loans and advances and repossessed assets as at 31 December 2022 and 30 June 2022.

### 4 International claims 國際債權

港幣百萬元 / HKD Million

			1.	非銀行私營機構 Non-bank private sector		1.11.111120
		銀行	官方機構	非銀行金融機 構	非金融私營機 構	總額
		Banks	Official sector	Non-bank financial institutions	Non-financial private sector	Total
As of 31 December 2022	於2022年12月31日					
Offshore centres	離岸中心	1,297	-	1,853	1,603	4,753
Of which: Hong Kong	其中: 香港	1,297	-	1,853	1,603	4,753
Developing Asia-Pacific	發展中亞太區國家	16,757	1,287	3,434	6,478	27,956
Of which: Mainland China	其中: 中國	16,757	1,090	3,434	6,478	27,759
Others	其它	2,591	1,236	-	_	3,827
		20,645	2,523	5,287	8,081	36,536
As of 30 June 2022	於2022年6月30日					
Offshore centres	離岸中心	1,623	-	3,786	1,106	6,515
Of which: Hong Kong	其中: 香港	1,299	-	3,786	871	5,956
Developing Asia-Pacific	發展中亞太區國家	23,504	1,070	1,418	11,691	37,683
Of which: Mainland China	其中: 中國	23,504	1,070	1,418	11,691	37,683
Others	其它	774	947	-	_	1,721
		25,901	2,017	5,204	12,797	45,919

國際債權資料披露對海外交易對手風險额最終風險的所在地,並已顧及認可風險轉移因素。一般而言,有關貸款的債權獲得並非交易對手所在地的國家的一方擔保,或該債權的履行對象是某銀行的海外分行,而該銀行的總辦事處並非設於交易對手的所在地,風險便確認為由一個國家轉移到另一個國家。當某一地區的風險額佔已計算認可風險轉移的風險總額的10%或以上,該地區的國際債權便須予以披露。

The information on International Claims discloses exposures to foreign counterparties on which the ultimate risk lies, and is derived according to the location of the counterparties after taking into account any recognized risk transfer. In general, such transfer of risk takes place if the claims are guaranteed by a party in a country which is different from that of the counterparty or if the claims are on an overseas branch of a bank whose head office is located in another country. Only regions constituting 10% or more of the aggregate International Claims after taking into account any recognized risk transfer are disclosed.

# 5 Off-balance sheet exposures

#### 資產負債表以外的風險承擔

		2022年 12月31日 31 December 2022 港幣千元 / HKD'000	2022年 6月30日 30 June 2022 港幣千元 / HKD'000
(a) Contractual or notional amounts	合約或名義金額		
Contingent liabilities and commitments  Direct credit substitutes  Transaction-related contingent items  Trade-related contingencies  Note issuance and revolving underwriting facilities  Other commitments	或然負債及承諾 直接信貸替代項目 交易關聯或有項目 貿易關聯或有項目 票據發行及循環式包銷安排 其它承諾	- 220,477 - - - - - - - - - - 8,042,676	234,196 - 571,320 - 4,735,457 - 5,540,973
Derivatives - Exchange rate-related derivative contracts - Interest rate derivative contracts	衍生工具 匯率關聯衍生工具合約 利率衍生工具合約	24,896,337 - 24,896,337	20,281,881

# 資產負債表外的合約或名義金額僅為資產負債表日尚未結清的交易量,並不代表風險價值。

The contractual or notional amounts indicate the volume of transaction outstanding as of the balance sheet date. They do not represent amounts at risk.

# (b) Fair value of derivatives

# 衍生工具之公允價值

		2022年 12月31日 31 December 2022 港幣千元 / HKD'000	2022年 6月30日 30 June 2022 港幣千元 / HKD'000
Fair value assets - Exchange rate-related derivative contracts - Interest rate derivative contracts	公允價值資產 匯率關聯衍生工具合約 利率衍生工具合約	76,016 	48,266 - 48,266
Fair value liabilities  - Exchange rate-related derivative contracts  - Interest rate derivative contracts	公允價值負債 匯率關聯衍生工具合約 利率衍生工具合約	253,946 	44,755 - 44,755

於2022年12月31日及2022年6月30日,衍生金融工具之公允價值金額並沒有受有效雙邊淨額結算協議所影響。

There was no effect of valid bilateral netting agreement on the fair value of derivatives as at 31 December 2022 and 30 June 2022.

# 6 Non-bank Mainland exposures

# 對中國內地非銀行交易對手的風險承擔

		資產負債表 內風險承擔	資產負債表外 風險承擔	總額
		On-balance sheet exposures	Off-balance sheet exposures	Total
		港幣千元 / HKD'000	港幣千元 / HKD'000	港幣千元 / HKD'000
As of 31 December 2022	於2022年12月31日			
Central government, central	中央政府、屬中央政府擁			
government-owned entities and their	有之機構與其附屬公司及			
subsidiaries and joint ventures ("JVs")	合營企業	4,346,329	145,965	4,492,294
2. Local governments, local	地方政府、屬地方政府擁			
government-owned entities and their	有之機構與其附屬公司及			
subsidiaries and JVs	合營企業	4,253,439	508,287	4,761,726
3. PRC nationals residing in Mainland	居住中國內地的中國公民			
China or other entities incorporated in	或其他於境內註冊成立之			
Mainland China and their subsidiaries	其他機構與其附屬公司及			
and JVs	合營企業	8,952,963	331,342	9,284,305
4. Other entities of central government	並無於上述1項內報告的中			
not reported in item 1 above	央政府之其他機構	197,452	-	197,452
5. Other entities of local governments	並無於上述2項內報告的地			
not reported in item 2 above	方政府之其他機構	-	-	-
PRC nationals residing outside	居住中國內地以外的中國			
Mainland China or entities	公民或於境外註冊之其他			
incorporated outside Mainland China	機構,其於中國內地使用			
where the credit is granted for use in	之信貸			
Mainland China		1,088,956	8	1,088,964
7. Other counterparties where the	其他被申報機構視作中國			
exposures are considered by the	內地非銀行交易對手的風			
reporting institution to be non-bank	險承擔			
Mainland China exposures		-	_	-
·		18,839,139	985,602	19,824,741
Total assets after provisions (HKD'000)	減值準備後的資產總額(港幣千元)	43,790,434		
On-balance sheet exposures as % of total	資產負債表內風險承擔占資			
assets	產總額的百分比	43.02%		

# 6 Non-bank Mainland exposures (continued) 對中國內地非銀行交易對手的風險承擔[續]

		資產負債表 內風險承擔	資產負債表外 風險承擔	總額
		On-balance sheet exposures	Off-balance sheet exposures	Total
		港幣千元 / HKD'000	港幣手元 / HKD'000	港幣千元 / HKD'000
As of 30 June 2022	於2022年6月30日			
Central government, central government-owned entities and their	中央政府、屬中央政府擁 有之機構與其附屬公司及			
subsidiaries and JVs  2. Local governments, local government-owned entities and their	合營企業 地方政府、屬地方政府擁 有之機構與其附屬公司及	5,689,049	-	5,689,049
subsidiaries and JVs  3. PRC nationals residing in Mainland China or other entities incorporated in Mainland China and their subsidiaries	合營企業 居住中國內地的中國公民 或其他於境內註冊成立之 其他機構與其附屬公司及	6,491,347	465,520	6,956,867
and JVs 4. Other entities of central government	合營企業 並無於上述1項內報告的中	10,056,099	479,995	10,536,094
not reported in item 1 above  5. Other entities of local governments	央政府之其他機構 並無於上述2項內報告的地	-	-	-
not reported in item 2 above  6. PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in	方政府之其他機構 居住中國內地以外的中國 公民或於境外註冊之其他 機構,其於中國內地使用 之信貸	-	-	· -
Mainland China 7. Other counterparties where the exposures are considered by the reporting institution to be non-bank	其他被申報機構視作中國 內地非銀行交易對手的風 險承擔	289,607	-	289,607
Mainland China exposures		22,526,102	945,515	23,471,617
Total assets after provisions (HKD'000)	減值準備後的資產總額(港幣千元)	50,876,140		
On-balance sheet exposures as % of total assets	資產負債表內風險承擔占資 產總額的百分比	44.28%		

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Currency risk	貨幣風險			
			港幣百萬元 / HKD Million	
		人民幣 CNY	歐元 EUR	美元 USD
As of 31 December 2022	於2022年12月31日			
Spot assets	現貨資產	568	3,689	28,943
Spot liabilities	現貨負債	(1,842)	(128)	(30,696)
Forward purchases	遠期買入	4,688	4	8,682
Forward sales	遠期賣出	(4,071)	(3,673)	(6,827)
Net options position	期權盤淨額	955	(9)	(946)
Net long / (short) position	長/(短)盤淨額	298	(117)	(844)
As of 30 June 2022	於2022年6月30日			
Spot assets	現貨資產	204	2,761	39,480
Spot liabilities	現貨負債	(1,907)	(157)	(38,128)
Forward purchases	遠期買入	4,854	-	6,641
Forward sales	遠期竇出	(3,530)	(2,668)	(8,174)
Net options position	期權盤淨額	777_	23	(800)
Net long / (short) position	長/(短)盤淨額	398	(41)	(981)

當單一非港元貨幣淨持倉量不少於分行所有非港元貨幣的總淨持倉量的10%,該非港元貨幣的風險額於上表作出披露。 A particular foreign currency is disclosed when its net position constitutes not less than 10% of the Branch's total net position in all foreign currencies.

#### 期權盤淨額按得爾塔等值方法計算。

The net options position was calculated using the delta equivalent approach.

於2022年12月31日及2022年6月30日並無結構性資產/(負債)。

There was no structural assets/(liabilities) as at 31 December 2022 and 30 June 2022.

8	Liquidity Maintenance Ratio	流動性維持比率		
	Average liquidity maintenance ratio	平均流動性維持比率	2022年 Year 2022	2021年 Year 2021
	Fourth quarter	<b>筆</b> 四季度	118 28%	212 00%

平均流動性維持比率是根據分行有關期間內每月平均流動性維持比率的平均數計算,有關比率乃根據香港《銀行業(流動性)規則》計算。 The average liquidity maintenance ratio ( " LMR " ) is the arithmetic mean of each calendar month's average LMR for the relevant period calculated for the Branch in accordance with the Banking (Liquidity) Rules in Hong Kong.

### 9 Liquidity Risk Management

流動性風險管理

#### 9.1 Governance

管治

流動性風險是指無法以合理成本及時獲得充足資金用於償還到期債務、履行其他支付義務以、滿足正常業務開展的其他資金需求的風險及監管所需的流動性風險比率。影響流動性風險的因素可分為外部因素和內部因素。外部因素包括環球金融形勢、宏觀調控政策、金融市場發展的深度與廣度、業界之間的競爭形勢;內部因素包括資產負債期限、業務結構、存款穩定程度、市場融資能力以及各類突發性事件引起的市場流動性短缺。分行流動性風險管理的目標是確保本分行流動性需求能夠及時以合理成本得到滿足,將流動性風險控制於分行內部限額內。

Liquidity risk refers to the risks of failure to obtain adequate funds in time for repayment of debts and other payment obligations, meeting other funding requirements arising from business development as well as fulfilling statutory liquidity required ratios. Impact on the liquidity risk can be categorized into external and internal factors. External factors include global financial conditions, macroeconomic policies, depth and width of developments of financial markets and the competition among banks. Internal factors include the maturity mismatch between assets and liabilities, business structures, the stability of customer deposits, the ability to obtain refinancing in the market and various unexpected events which dry up market liquidity. The objectives of the Branch's liquidity risk management are to ensure that the Branch could timely fulfill repayment obligations at a reasonable cost, and within the Branch's internal limit for managing liquidity risk.

本分行流動性風險管理的組織體系由高級管理層、資產負債管理委員會、財務會計部、風險管理部、法律合規部、業務部門和其他相關部門共同構成。高級管理層負責實施及組織流動性風險管理,制定及推行流動性風險管理的有關制度及政策。

The Branch's liquidity risk management system consists of senior management, Asset and Liability Management Committee ("ALCO"), Accounting and Finance Department, Risk Management Department, Legal and Compliance Department, business units and other relevant departments. The senior management is responsible for implementing and organizing the liquidity risk management, as well as formulating and carrying out relevant systems and policies for liquidity risk management.

本分行對流動性風險進行有效識別、計量、監測、控制和報告。分行制定流動性風險管理政策;密切關注市場流動性;持續管理資產負債結構;拓寬資金來源及相應工具;建立流動性風險應急計畫;及定期開展流動性風險壓力測試以識別分行流動性結構的薄弱環節。有關措施執行成效會定期在資產負債管理委員會議中向管理曆報告。流動性風險策略、制度及措施均由資產負債管理委員會審議及批准,並向各業務條線公布。

The Branch proceeds to manage liquidity risk through identification, measurement, monitoring, controlling and reporting. The Branch formulates liquidity risk management policy and procedure, closely monitors market liquidity, continuously manages asset and liability structure, diversifies funding sources and corresponding instruments, establishes contingency funding plan and regularly conducts liquidity risk stress tests to identify the vulnerability of the Branch's liquidity structure. Results of the aforesaid controls and measurements will regularly be reported in ALCO meeting attended by the senior management. The liquidity risk strategy, policies and practices were reviewed and approved by the ALCO and communicated across business lines.

# 9.2 Funding Strategy

# 融資策略

本分行的流動性和融資狀況在香港地區集中管理,並受總行支援。本分行致力通過批發管道發展多元化的融資基礎。資產負債管理委員會定期審查資產負債表組成、批發融資的動用情況、商務活動的趨勢、市場競爭、經濟前景、市場狀況、資產負債之間的期限錯配以及在不斷改善本分行融資策略時對於流動性有影響的其他因素。

The Branch's liquidity and funding positions is centrally managed at Hong Kong location level with the support from Head Office. The Branch strives to develop a diversified funding base from the wholesale channels. The ALCO regularly reviews the balance sheet composition, utilization of wholesale funding, momentum in business activities, market competition, economic outlooks, market conditions, maturity mismatch between assets and liabilities and other factors that may affect liquidity in the continual refinement of the Branch's funding strategy.

### 9.3 Liquidity Risk Mitigation

### 減低流動性風險

資產負債管理委員會會員就策略和計劃進行討論,以主動管理本分行的流動性風險。為減低風險,本分行致力發展資金基礎多元化,並制定 一套應急融資計劃,以確保流動資金保持充裕。

ALCO members discuss strategies and plans to proactively manage liquidity risk of the Branch. To mitigate the risk, the Branch strives to develop a diversified funding base and establish a Contingency Funding Plan ("CFP") to ensure adequate liquidity.

### 9.4 Liquidity Stress Testing

#### 流動性壓力測試

壓力測試是在現金流到期日錯配分析下進行,並涵蓋一般市場及/或銀行本身受衝擊的不利情景。利用壓力測試評估分行在面對負債流失率 提高,資產縮減及/或流動資產減少時的脆弱程度。

Stress testing is performed under the cash flow maturity mismatch analysis, and covers adverse scenarios involving shocks that are general market and/or bank-specific in nature. Stress tests assess the Branch's vulnerability when there is an increase in the run-off rate of liabilities, asset drawdown and/or decrease in liquefiable assets.

#### 9.5 Contingency Funding Plan

#### 應急融資計劃

為應對潛在或實際危機,本分行已制定一套應急融資計劃,協助管理層以合作、連貫和有組織的方式帶領分行渡過可能面對的危機。應急融資計劃訂立明確的職責和預防措施,以應對和解決危機,並概述在處理流動性危機時應採取的關鍵管理行動和方案。應急措施可以包括出售流動資產、回收循環額度已用部份、出售銀團及尋求總行資金支持,其可用性則取決於危機類型及/或嚴重程度。

To cater for potential or actual crisis, the Branch has put in place a set of CFP to facilitate the management to respond in a coordinated, coherent and organized way to tide the Branch over a crisis situation. The CFP establishes clear lines of responsibilities and preventive measures against and respond to a crisis situation. It also outlines the key management actions and options to be taken in handling a liquidity crisis. Selling of liquefiable assets, calling back used portion of revocable lines, selling of syndication loans, seeking funding support from Head Office could be served as contingent measures while their availability depends on the types and/or severity of the crisis.

## 浙商銀行股份有限公司(香港分行) 補充財務資料(續) CHINA ZHESHANG BANK CO., LTD. (HONG KONG BRANCH) SUPPLEMENTARY FINANCIAL INFORMATION (CONTINUED)

9	Liquidity Risk Management (Continued)	流動性風險管理(續)										
9.6	Cash Flow Maturity Mismatch Analysis	現金流到期日錯配分析										
	As of 31 December 2022	於2022年12月31日										
			是日	2至7日	8日至1個月	1個月以上 至3個月	3個月以上 至6個月	6個月以上至 1年	1年以上至2 年	2年以上至3 年	3年以上至5 年	超過5年
	In HKD'000	港幣千元	Next day	2 to 7 days	8 days to 1 month	> 1 month up to 3 months	> 3 months up to 6 months	> 6 months up to 1 year	> 1 year up to 2 years	> 2 years up to 3 years	> 3 years up to 5 years	Over 5 year
	Contractual Maturity Mismatch Cumulative Contractual Maturity Mismatch	淨流動資金錯配 累計錯配	14,978,192 14,978,192	(7,882) 14,970,310	5,648,284 20,618,594	(29,808,336) (9,189,742)	181,421 (9,008,321)	533,303 (8,475,018)	(1,452,957) (9,927,975)	1,834,240 (8,093,735)	204,397 (7,889,338)	(7,889,338)
	Callantine Controller Manually Missianer	Man i shear	11,510,152	11,770,510	20,010,371	(7,107,712)	(3,000,027)	(0,173,010)	(7,721,713)	(0,000,100)	(7,007,330)	(7,007,330)
	As of 31 December 2021	於2021年12月31日										
			翌日	2至7日	8日至1個月	1個月以上 至3個月	3個月以上 至6個月	6個月以上至 1年	1年以上至2 年	2年以上至3 年	3年以上至5 年	超過5年
	ln HKD'000	港幣千元	Next day	2 to 7 days	8 days to 1 month	> 1 month up to 3 months	> 3 months up to 6 months	> 6 months up to 1 year	> 1 year up to 2 years	> 2 years up to 3 years	> 3 years up to 5 years	Over 5 year

正數表示資金流動性剩餘,負數表示資金動性短缺。

Contractual Maturity Mismatch

Cumulative Contractual Maturity Mismatch

Positive indicates a position of liquidity surplus while negative indicates a liquidity shortfall.

現金流估算是按照香港金融管理局MA(BS)23流動性監察工具申報表的行為假設指示制定而成。 The behavioural assumptions were used to estimate cash flows according to Hong Kong Monetary Authority MA(BS)23 Return on Liquidity Monitoring Tools.

13,546,266

1,675,844

13,546,266 15,222,110

(989,672) (17,473,088)

(3,240,650)

14,232,438

2,579,668

(660,982)

5,081,918

4,420,936

(6,043,197)

(1,622,261)

(1,695,578)

(3,317,839)

585,998

(2,731,841) (2,731,841)

9.7 Sources of funding

資金來源

淨流動資金錯配

累計錯配

下表為本分行於2022年12月31日及2021年12月31日的資金來源: The table below lists the Branch's source of funding as at 31 December 2022 and 31 December 2021:

		2022年12月31日 31 December 2022		2021年1 31 Decen	
		港幣千元 / HKD'000	占總額的百 分比 % of total	港幣千元 / HKD'000	占總額的百 分比 % of total
Amounts due to head office and overseas offices	結欠總行及海外辦事處的金額	19,154,466	45%	31,523,172	60%
Deposits and balances from banks	尚欠銀行存款及結餘	5,677,619	13%	9,495,555	18%
Debt securities issued	已發行債務證券	5,214,460	12%	3,889,169	7%
Certificates of deposit issued	已發行存款證	1,391,722	3%	3,675,413	7%
Time, call and notice deposits	定期、短期通知及通知存款	8,890,937	21%	3,684,161	7%
Savings deposits	储蓄存款	2,425,957	6%	380,847	1%
Demand deposits and current accounts	活期存款及往來帳戶	99,428	0%	111,579	0%
		42,854,589	100%	52,759,896	100%

9.8 Liquidity Gap 流動資金差距 As of 31 December 2022 於2022年12月31日

		總額	쫖딤	2至7日	8日至1個月	1個月以上 至3個月	3個月以上 至6個月	6個月以上至 1年	1年以上至2 年	2年以上至3 年	3年以上至5 年	超過5年	餘額
In HKD'000	港幣千元	Total amount	Next day	2 to 7 days	8 days to 1 month	> 1 month up to 3 months	> 3 months up to 6 months	> 6 months up to 1 year	> 1 year up to 2 years	> 2 years up to 3 years	> 3 years up to 5 years	Over 5 year	Balancing amount
Amount receivable arising from derivative contracts	應收衍生工 具合約款項	76,016	8	-	6,583	2,600	11,559	55,266	-	-	-	-	-
Due from Hong Kong Monetary Authority for account of Exchange Fund	存於外匯基 金款項	1,048,169	1,048,169	-	-		-	-	-	÷	-	-	-
Due from banks	應收銀行同 業款項	10,718,698	1,777,344	1,566,847	7,051,502	133,245	173,816	•	-	-	-	<del>-</del>	15,944
Debt securities	債務證券	18,629,848	16,120,023	-	1,204,756	148,901	-	153,652	296,087	599,796	106,633	-	-
Acceptances and bills of exchange held	承兌及匯票	68,202	-	7,589	34,624	25,989	-	-	-	-	-	-	-
Loans and advances to non-bank customers	非銀行客戶 貸款及墊款	12,582,816	253,626	1,299,376	3,844,583	1,277,670	637,616	1,761,546	2,165,110	1,238,289	105,000	-	-
Other assets	其他資產	598,257	1,513	9,209	37,652	56,615	41,195	112,295	-	-	-	-	339,778
Total on-balance sheet Assets	資產負債表 內之總資產	43,722,006	19,200,683	2,883,021	12,179,700	1,645,020	864,186	2,082,759	2,461,197	1,838,085	211,633	-	355,722
Total off-balance sheet claims	資產負債表 外之總債權	7,797,300	-	-	-	-	-	-	-	-		-	7,797,300

As of 31 December 2022 (continued)	於2022年12	月31日(續)											
		總額	翌日	2至7日	8日至1個月	1個月以上 至3個月	3個月以上 至6個月	6個月以上至 1年	1年以上至2 年	2年以上至3 年	3年以上至5 年	超過5年	餘額
In HKD'000	港幣千元	Total amount	Next day	2 to 7 days	8 days to 1 month	> 1 month up to 3 months	> 3 months up to 6 months	> 6 months up to 1 year	> 1 year up to 2 years	> 2 years up to 3 years	> 3 years up to 5 years	Over 5 year	Balancing amount
Deposits from non-bank customers	非銀行客戶 存款	11,473,510	3,174,793	680,236	1,937,325	3,803,609	537,110	1,340,437	-	-	*	-	-
Amount payable arising from securities financing transactions	應付證券融 資交易的金 <sup>麵</sup>	1,086,769			1,086,769	-	-	-	-	-	-	-	-
Amount payable arising from derivative contracts	應付衍生工 具合約的金 額	253,946	142	16,252	12,469	55,146	20,928	149,009	-	-	-	-	
Due to banks	結欠銀行同 業的金額	23,814,454	1,047,531	2,194,410	2,670,315	17,663,143	124,727	-	-	-	-	-	114,328
Debt securities issued	已發行債務 證券	6,614,896	-	-	820,295	1,888,459	-	-	3,906,142	-	-	-	-
Other liabilities	其他負債	223,112	25	5	4,243	322	~	60,010	8,012	3,845	7,236	-	139,414
Capital and reserves	資本及儲備	255,319	-	-	-	-	-	-	-	-	-	-	255,319
Total on-balance sheet liabilities	資產負債表 內之總負債	43,722,006	4,222,491	2,890,903	6,531,416	23,410,679	682,765	1,549,456	3,914,154	3,845	7,236		509,061
Total off-balance sheet obligations	資產負債表 外之總承擔	8,042,677	-	8,042,677	-	-	-	-	-			~	
As of 31 December 2021	於2021年12月	]31日											
		總額	翌日	2至7日	8日至1個月	1個月以上 至3個月	3個月以上 至6個月	6個月以上至 1年	l年以上至2 年	2年以上至3 年	3年以上至5 年	超過5年	餘額
In HKD'000	港幣千元	Total amount	Next day	2 to 7 days	8 days to 1 month	> 1 month up to 3 months	> 3 months up to 6 months	> 6 months up to 1 year	> 1 year up to 2 years	> 2 years up to 3 years	> 3 years up to 5 years	Over 5 year	Balancing amount
Amount receivable arising from derivative contracts	應收衍生工 具合約款項	15,109	2,293	2,851	4,922	5,043	-	*	-	÷	-	-	-
Due from Hong Kong Monetary Authority for account of Exchange Fund	存於外匯基 金款項	849,891	849,891	-	-	-	-	-	-	-	-	-	-
Due from banks	應收銀行問 業款項	20,522,930	435,419	1,575,913	5,544,350	10,314,362	741,241	1,900,629	-	-	-	-	11,016
Debt securities	債務證券	15,065,018	13,943,062	-	-		-	257,255	116,552	162,151	585,998	-	-
Acceptances and bills of exchange held	承兌及匯票	2,205,068	-	521,413	449,834	1,006,145	227,676	-	-	-	-	-	-
Loans and advances to non-bank customers	非銀行客戶 貸款及墊款	14,946,153	-	1,088,438	1,391,772	3,311,332	3,016,586	3,438,761	643,376	2,055,888	-	-	-
Other assets	其他資產	149,949	2,495	5,594	19,358	33,163	13,680	3,576	-	-	-	-	72,083
Total on-balance sheet Assets	資產負債表 內之總資產	53,754,118	15,233,160	3,194,209	7,410,236	14,670,045	3,999,183	5,600,221	759,928	2,218,039	585,998	-	83,099
Total off-balance sheet claims	資產負債表 外之總債權	7,796,665	-		-	-	•		<b>-</b>	·	-	• •	7,796,665
		總額	翌日	2至7日	8日至1個月	1個月以上 至3個月	3個月以上 至6個月	6個月以上至 1年	1年以上至2 年	2年以上至3 年	3年以上至5 年	超過5年	餘額
In HKD'000	港幣千元	Total amount	Next day	2 to 7 days	8 days to 1 month	> 1 month up to 3 months	> 3 months up to 6 s months	> 6 months up to 1 year	> 1 year up to 2 years	> 2 years up to 3 years	> 3 years up to 5 years	Over 5 year	Balancing amount
Deposits from non-bank customers	非銀行客戶 存款	4,182,010	857,869	439,940	442,341	2,095,908	345,952	-	-	-	-	-	-
Amount payable arising from derivative contracts	應付衍生工 具合約的金 額	22,861		6,597	697	12,176	63	3,328	-	-	-	-	-
Due to banks	結欠銀行同 業的金額	41,024,752	829,025	1,069,965	7,953,849	23,431,527	826,059	-	6,800,000	-	-	-	114,327
Debt securities issued	己發行債務 證券	7,577,532	-	*	-	2,962,096	245,726	468,034	-	3,901,676	**	-	-
Other liabilities	其他負債	182,364	-	1,863	3,021	4,233	1,715	46,941	3,125	11,941	-	-	109,525
Capital and reserves	資本及儲備	764,599	-	-	-			-	-	-	-	-	764,599
Total on-balance sheet liabilities	資產負債表 內之總負債	53,754,118	1,686,894	1,518,365	8,399,908	28,505,940	1,419,515	518,303	6,803,125	3,913,6}7	-	-	988,451
Total off-balance sheet obligations	資產負債表 外之總承擔	3,637,193	-	3,637,193	-	-	-	-	-	-			-

到期日分類按照香港金融管理局MA(BS)23流動性監察工具申報表的信息制定而成。 The maturity buckets is established in accordance with information provided in the Hong Kong Monetary Authority MA(BS)23 Return on Liquidity Monitoring Tools.

渐商銀行股份有限公司(香港分行) 補充財務資料(績) CHINA ZHESHANG BANK CO., LTD. (HONG KONG BRANCH) SUPPLEMENTARY FINANCIAL INFORMATION (CONTINUED)

#### 10 DISCLOSURE OF REMUNERATION POLICY

#### 薪酬政策的披露

按香港金融管理局發出之監管政策手冊CG-5《穩健的薪酬制度指引》,本年度分行之薪酬制度詳情披露如下:

Pursuant to Supervisory Policy Manual CG-5 "Guideline on a Sound Remuneration System" issued by the Hong Kong Monetary Authority, details of the remuneration system of the Branch during the year are disclosed as follows:

#### 10.1 Governance structure

#### 管理架構

分行的薪酬政策及福利制度經浙商銀行總行審批報備後適用於分行所有員工(高級管理層除外),而分行高級管理層的薪酬待遇則由總行審批決定。分行的薪酬福利政策由分行管理委員會負責監察及進行年度重審。本年度分行的薪酬制度並無重要修改。

The Branch's remuneration policy is applicable to all employees of the branch after approval by the Head Office, except for the remuneration package of the Branch's Senior Management which is being decided at the Head Office level. The Branch Executive Committee ("BEC") is responsible for overseeing the remuneration policy of the Branch and its annual review. There were no significant changes made to the remuneration policy of the Branch this year.

分行的薪酬制度已考慮財務與非財務指標、風險管理政策的遵從以及分行目標的達成等因素。

The Branch's remuneration policy takes into consideration the financial and non-financial factors, adherence to risk management policies and attainment of the goals and objectives of the Branch.

分行高級管理層由總行委派的人員组成,負責監察分行的總體策略、活动及重要業務,成員包括分行行長、副行長、風險監控官、行長助理。

Senior Management, formed by the staff delegated by the Head Office, is responsible for overseeing the branch-wide strategy, activities and material business lines of the Branch. Members of the Senior Management include the Chief Executive, the Deputy Chief Executive, the Chief Risk Officer and the Assistant Chief Executive of the Branch.

主要人員包括個人職責或業務活動涉及分行的重大風險承擔,對分行的風險暴露有重大影響或對分行的風險管理或財務盈利有直接、重要關聯的主管級人員或員工

Key Personnel include employees at department head level and individual employees whose duties or activities involve the assumption of material risk which may have significant impact on the risk exposure of the Branch, or whose individual responsibilities are directly and materially linked to the risk management or profit of the Branch.

The Chief Executive, the Deputy Chief Executive, the Chief Risk Officer and the Assistant Chief Executive of the Branch are members of the BEC. The major responsibilities of the BEC include:

- to establish appropriate business strategies and effective human resource policies for the Branch;
- to review and assess the performance of business and implementation of various policies of the Branch;
- to regularly exchange views on major issues of branch development; and
- to monitor and review the internal control and compliance status of the Branch.

分行行長、副行長、風險監控官、行長助理为分行管理委員會的成员。该委員會的 主要職責包括:

- 制定分行合适的業務發展策略及有效的人力資源管理政策;
- 就整體分行的經營情況與表現作出整體的評價,檢討分行有關政策的執行;
- 定期交流分行发展的主要事项;及
- 監督及審核分行的合規與內控管理。

# 10.2 Remuneration structure

### 薪酬架構

按現行分行的薪酬制度,最重要的特點包括:

The Branch's existing remuneration framework has the following major characteristics:

- 強調績效薪酬理念,其中取決於某些預定績效標準的實現,包括財務和非財務因素。分行年度的財務總目標將會在員工個人的年度考核指標中反映和體現。根據員工個人年度考核指標完成、員工個人表現與成績等情況發放花紅;
- The Branch emphasizes pay-for-performance philosophy, which depends on the fulfillment of the certain pre-determined performance criteria including both financial and non-financial factors. The annual financial targets of the Branch will be cascaded down to and reflected in the annual targets of individual staff. Performance of individual staff will be appraised on his/her achievement against his/her predetermined targets and will be awarded via performance-based bonus;
- 鼓勵支援分行風險承受能力、風險管理框架和長遠財政穩健的員工行為;以信貸風險、市場風險、利率風險、流動性風險、操作風險、法律風險、合規風險和 聲譽風險作為衡量浮動薪酬體系中風險指標的框架;
- The Branch encourages employee behavior that supports the Branch's risk tolerance, risk management framework and long-term financial soundness whereby the key risk modifiers such as credit risk, market risk, interest rate risk, liquidity risk, operational risk, legal risk, compliance risk and reputation risk, which from the Branch's major risk management framework, have been incorporated into the Branch's performance management mechanism when the variable remuneration pool is considered;
- 根據穩健薪酬的原則,分行的表現花紅是以現金發放及根據遞延機制進行發放。當花紅的金額達到某一數目時,遞延機制則會發揮其作用,將按照既定的歸屬條件、比例及時間進行發放,其遞延時間是三年;及
- According to the principle of a sound remuneration system, payment of performance-based bonus is in cash and includes a deferral mechanism which determines the amount that will be subject to a vesting period. If such amount reaches a prescribed threshold, the deferred mechanism will play its role and payment of the excess remuneration will be deferred according to the established criteria, proportion and time. The deferral period is three years; and
- 為確保薪醋激勵機制的合適性,保持薪酬的市場競爭力,分行曾就高級管理層和主要人員參考【幸萊韜睿惠悅】提供的市場薪酬調查資料。
- To ensure the suitability and competitiveness of the remuneration and incentive mechanism, the Branch has taken reference from remuneration survey of Willis Towers Watson in areas of market remuneration data of Senior Management and Key Personnel.

# 浙商銀行股份有限公司(香港分行) 補充財務資料(續) CHINA ZHESHANG BANK CO., LTD. (HONG KONG BRANCH) SUPPLEMENTARY FINANCIAL INFORMATION (CONTINUED)

#### 10 DISCLOSURE OF REMUNERATION POLICY (CONTINUED)

# 薪酬政策的披露(續)

# 10.3 Remuneration of the Senior Management and Key Personnel

# 高級管理層及主要人員之薪酬

During the year of 2022,

於2022財政年度內,

- since the number of the members of the Senior Management was relatively small and the remuneration of the individual member could be easily deduced from disclosure of a breakdown of the figures, the remuneration paid to Senior Management and Key Personnel was aggregately included in the disclosure below.

- 因分行高級管理層人數相對較少,個別成員的薪酬很容易 從披露的數字分類中推斷出來, 因此將分行高級管理層和主 要人員的合計薪酬包含在下述披露中。

		2022年 Year 2022	2021年 Year 2021
Number of beneficiaries	受薪人數	20	17
		港幣千元 / HKD'000	港幣千元 / HKD'000
Fixed remuneration	固定薪酬	33,277	28,143
Variable remuneration	浮動薪酬	8,461	8,771
Total remuneration	薪酬總額	41,738	36,914
Special payments  Guaranteed bonuses	特別付款 保證花紅		-
Sign-on awards	簽約受聘酬金	616	641
Severance payments	造散費		-
Total	總額	616	641
Deferred remuneration	递延薪酬		
Vested	己歸屬	139	-
Unvested	未歸屬	323	139
Total	總額	462	139

# 乙部:集團綜合財務資料

# SECTION B: GROUP CONSOLIDATED FINANCIAL INFORMATION

11	Equity and capital adequacy	權益及資本充足比率
	Equity and capital adequacy	性血及风外儿化儿牛

未經審計 / Unaudited

2022年12月31日 31 December 2022 2022年6月30日 30 June 2022

人民幣百萬元/ RMB Million

人民幣百萬元/ RMB Million

Capital adequacy ratio

資本充足比率

11.60%

11.75%

Total equity

權益總額

165,930

158,352

資本充足率是根據中國銀行保險監督管理委員會頒佈之有關規定計算。

The capital adequacy ratio is calculated in accordance with the guidelines issued by the China Banking and Insurance Regulatory Commission.

12	Other financial information	其它財務資料	2022年12月31日 31 December 2022 人民幣百萬元 / RMB Million	未經審計 / Unaudited 2022年6月30日 30 June 2022 人民幣百萬元 / RMB Million
	Total assets Total liabilities Total loans and advances to customers Total customer deposits	總資產 總負債 總客戶貸款 總客戶存款	2,621,930 2,456,000 1,525,030 1,681,443	2,521,244 2,362,892 1,474,061 1,640,464
			2022年 1月1日至12月31日 1 January 2022 to 31 December 2022 人民幣百萬元 / RMB Million	2021年 1月1日至12月31日 1 January 2021 to 31 December 2021 人民幣百萬元 / RMB Million
	Pre-tax profit	除稅前盈利	15,831	14,981

浙商銀行股份有限公司{香港分行} 截至2022年12月31日之財務資料披露聲明書{未經審計} CHINA ZHESHANG BANK CO., LTD. (HONG KONG BRANCH) FINANCIAL INFORMATION DISCLOSURE STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2022 (UNAUDITED)

遵從情況聲明 STATEMENT OF COMPLIANCE

盡本人所知,本報告所披露的資料完全遊從<<銀行業(披露)規則>>所載的披露規定。
To the best of my knowledge, the information disclosed complies fully with disclosure provisions of the Banking (Disclosure) Rules.

陳鐵軍 Chen Tiejun

行長 Chief Executive

浙商銀行股份有限公司(香港分行)

(於中華人民共和國註冊成立的股份有限公司)

China Zheshang Bank Co., Ltd. (Hong Kong Branch)

(A joint-stock company incorporated in the People's Republic of China with limited liability)